

# Zephyr-全球并购交易分析库 中文操作说明

Welcome to the business of certainty



- Zephyr简介
- Zephyr主页介绍
- 一般检索
- 高级检索
- 数据处理









## 全球并购交易分析库

https://zephyr.bvdinfo.com/ip

#### 全面集成交易数据和公司信息

#### 企业财务研究解决方案

广泛的数据覆盖面,涵盖并购、IPO、私募股权和风险投资交易以及传闻等各类信息。

- 阅读由我们的专家记者团队撰写的定制社论
- 查看综合财务和企业架构信息
- 友好的产品界面轻松浏览广泛数据
- 使用智能预警系统监控交易

#### 全面覆盖交易信息

全面的交易信息数据库,每小时更新一次。

- 访问超过 160 万项交易和传闻信息
- 保证数据的及时更新,每年新增10万多项新交易和传闻 信息
- 使用智能预警系统监控交易
- 纵览全球交易,提供所有交易信息的英语译文

#### 深入发掘数据价值

Zephyr 的使用简单快捷,可帮助用户轻松了解交易和传闻信息。

- 对一组交易进行详细分析
- 使用模板创建排名表
- 用易于创建的图表说明财务状况
- 使用图像库参考原始数据源





# 主页介绍



#### zephyr Comprehensive M&A data with integrated detailed company information

M&A deals News Royalty agreements



Last data update: 18/11/2018 11:46 PM (CEST)



Other BvD product

 $\checkmark$ 







#### zephyr Comprehensive M&A data with integrated detailed company information

#### M&A deals News Royalty agreements



Last data update: 18/11/2018 11:46 PM (CEST)



Other BvD product

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zephyr o	Comprehensive M&A	data with integrated detailed company information
A <u>Home</u> > Se	earch	
🔎 Search	🕞 Saved searches	😭 Favourites
- Glot	oal search	> More search criteria 更多检索条件进行检索
-	Type in search terms	Search
	Quick find	快速检索
	Latest rumoured deals	最新的传闻交易
	Latest announced dea	■    最新已公布交易
	Latest completed deal	◎ 最新已完成交易
	Top 10 M&A deals	金额最大的10笔
	Top 10 Private Equity	deals 金额最大的10笔私募股权交易





#### 🔎 Search 🕞 Saved searches 🥋 Favourites

→ Global search → More sea	rch criteria			🗶 <u>Clear search</u> 💙 <u>Alert me</u> 🗔 <u>Save</u>
Company name 公司名称				Time period
Enter a company name				
Acquiror I	arget 🗹 Vendor	✓ Fund Manager/General Partner	✓ Advisor	○       From       dd/mm/yyyy       to       dd/mm/yyyy         ○       Announced       Completed       Rumoured
Deal types	Deal values			Geography
□ Acquisition       交易类型         □ IPO       □ Institutional buy-out         □ Capital increase       □ Joint-venture         □ MBI / MBO       □ Management buy-in         □ Management buy-out       □ Merger         □ Demerger       □ Demerger         □ Minority stake       □ Share buy back         □ Private equity       □ Venture capital	Deal value    Deal equity value    Deal enterprise value   Deal modelled enterprise value   Deal total target value    Top     Min    All deals with a deal value   Currency m USD ~   Include estimates			Africa 交易发生的地理区域或国家   Eastern Europe   European Union   European Union enlarged (28)   Far East and Central Asia   Middle East   North America   Oceania   Scandinavia   South and Central America   Western Europe   Countries or other world regions :   Enter one or more countries or world regions.
Industry classifications	送			
Any of those words				
		·		Search





・选择最近两周,全球对中国收并购交易





#### 🕑 Search 🕞 Saved searches 👷 Favourites → Global search Clear search 💙 Alert me 🗔 Save Time period Company name Last 2 weeks $\sim$ $\bigcirc$ Enter a company name 🖂 Target ✓ Vendor ✓ Advisor $\bigcirc$ From dd/mm/yyyy to dd/mm/yyyy 🗸 Acquiror Fund Manager/General Partner Announced 🗹 Completed 🗹 Rumoured Deal types Deal values Geography Acquisition Deal value 🗌 Africa IPO O Deal equity value Eastern Europe O Deal enterprise value European Union Planned IPO Institutional buy-out O Deal modelled enterprise value European Union enlarged (28) Capital increase O Deal total target value Far East and Central Asia Joint-venture Middle East () Top $\sim$ MBI / MBO □ North America O Min Max Management buy-in Oceania Management buy-out Scandinavia ○ All deals with a deal value Merger South and Central America Currency m USD ∨ Demerger Western Europe Countries or other world regions : Minority stake ✓ Include estimates Share buy back Look up China Private equity Venture capital Vendor Acquiror 🗹 Target Industry classifications Text search Any of those words





z	ephyr Comprehensive M&d	A data with integrated detailed company information
	Home > <u>Search</u> > Results	
C	Back to search 🕤 Lau	nch wizard
D	eals selected : for - time perio "And" - geograp	d Last 2 weeks (rumoured, completed-confirmed, completed-assumed, announced) phy China (Target )
9	01 Deals 🛯 🖛 🚺 of 37 🕨	Deal value - Descending V
1.	Deal headline Target Acquiror Vendor Deal type Deal status Date announced Deal value	Anbang Life Insurance to transfer stake in China Merchants Bank from Anbang Wealth Insurance CHINA MERCHANTS BANK CO., LTD (China) ANBANG LIFE INSURANCE CO., LTD (China) ANBANG WEALTH INSURANCE CO., LTD (China) CHINA MERCHANTS BANK CO., LTD, a China based, Commercial banking services company Minority stake 4.99% Announced 09/11/2018 5,448,136 th USD *
2.	Deal headline Target Acquiror Vendor Deal type Deal status Date completed Deal value	Anbang Insurance Group and Anbang Wealth Insurance transfer stake in China Minsheng Banking to Anbang Life Insurance CHINA MINSHENG BANKING CO., LTD (China) ANBANG LIFE INSURANCE CO., LTD (China) ANBANG WEALTH INSURANCE CO., LTD (China) CHINA MINSHENG BANKING CO., LTD, a China based, Commercial banking services company Minority stake increased from 7.64% to 17.84% Completed 07/11/2018 4,045,790 th USD *
3.	Deal headline Target Acquiror Vendor Deal type Deal status Date announced Deal value	Shanghai International Port Group to sell Shanghai Xingwaitan Development and Construction to Diamond Two SHANGHAI XINGWAITAN DEVELOPMENT AND CONSTRUCTION LTD (China) DIAMOND TWO PTE LTD (Singapore) SHANGHAI INTERNATIONAL PORT (GROUP) CO., LTD (China) SHANGHAI XINGWAITAN DEVELOPMENT AND CONSTRUCTION LTD, a China based, Real estate developer company Acquisition 100% Announced 13/11/2018 1,836,117 th USD
4.	Deal headline Target Acquiror Vendor	Shandong Chenming Paper Holdings seeking funding for Zhanjiang Chenming Pulp & Paper and other subsidiaries         JIANGXI CHENMING PAPER INDUSTRY CO., LTD (China)         UNDISCLOSED COMPANIES         SHOUGUANG MEILUN PAPER CO., LTD (China)         ZHANJIANG CHENMING PULP & PAPER CO., LTD (China)         HUANGGANG CHENMING PULP & PAPER CO., LTD (China)         HUANGGANG CHENMING FULP & PAPER CO., LTD (China)         HUANGGANG CHENMING FULP & PAPER CO., LTD (China)         INVESTORS         -         JIANGXI CHENMING PAPER INDUSTRY CO., LTD, a China based, Paper manufacturer company         UNDISCLOSED COMPANIES, Nonclassifiable establishments company         SHOUGUANG MEILUN PAPER CO., LTD, a China based, Wood pulp manufacturer company         ZHANJIANG CHENNING PULP & PAPER CO., LTD, a China based, Pulp manufacturer company         ZHANJIANG CHENNING PULP & PAPER CO., LTD, a China based, Pulp manufacturer company









#### zephyr Comprehensive M&A data with integrated detailed company information Other BvD product M&A deals News Royalty agreements 🎡 Submit your deals 🦿 Alerts 🔛 Settings 🛛 Help 🌘 Contact us 📲 Log out - Customise your home page ZEPHYR EDITORIAL NEWS BankFirst to acquire FNB Bancshares ADES to acquire ADC 'Multiple suitors circling ADP' Spectrum to spin off GAC to Energizer ZEPHYR MY ZEPHYR 高级检索 MJardin plants seed for GrowForce deal Create your own customized search screen, with access to user default and wizard options Post is planning IPO of nutrition unit Sabre to snatch up Farelogix Armstrong whittles wood flooring unit User default and wizard options ZEPHYR ADVANCED ABB jolts on power grid sale: Reuters Nordzucker to possibly buy Mackay: Reuters GO GO JD looking to sell off FTLife: Reuters INEOS buying Ashland's composites For advanced queries and analysis business General Atlantic hurdles towards Premiership Rugby: FT GO Gettop attuned with 1more acquisition Hotelbeds flags down HolidayTaxis Arcosa looks to expand speciality material offerings with ACG CJ CheilJedang agrees acquisition of Schwarće ZEPHYR M&A REPORTS Biggest Deals - Last week Analysts suggest thyssenkrupp as takeover target DACH-October-2018 Banking-October-2018 Western-Europe-October-2018 SAP to acquire Qualtrics from previous investors and other shareholders France-October-2018 Italy-October-2018 Iberia-October-2018 3 bidders for NordLB's second tranche of MENA-October-2018 loans 4 518.357 th USD North-America-October-2018 CEE-October-2018 Global-Private-Equity-September-2018 Vodafone Idea plans to raise funds Cerberus enters into exclusive talks to acquire NordLB's non-performing shipping loans Cleantech-September-2018 Biotech-September-2018 Benelux, Q3-2018 DACH, Q3-2018 Tongchuang Jiuding Investment Management Group may sell off FTLife Insurance to Chow Tai Fook Jewellery Group and PAG Holdings Italy-September-2018 Iberia-September-2018 Banking-September-2018

Last data update: 18/11/2018 11:46 PM (CEST)



 $\checkmark$ 



zephyr Comprehensive M&A data with integrated detailed company information	
M&A deals         News         Royalty agreements	
Type in search terms Search	
Home > Advanced search (All deals) 根据IPO& 资本市场/ PE 字段,	直接检索
All deals 🛛 IPOs & Capital markets 🛛 Private equity 🖉 Own Data 🛒 Deal alerts 🕞 Saved searches 😭 Favor	urites 🛞 History
Grouped view Alphabetical List Difference Enter a search criterion	
Deal	Industry >
Company name	Text search
Identification numbers >	Deal values
Company type & status 🕨	Company financials 🕨
Deal types & methods of payment >	Deal multiples <b>&gt;</b>
Type of deal opportunity	Stock data 🕨
Stake >	Deal securities information >
Rumours	Ownership data 🕨
Deals with Zephyr Editorial News	Deal regulatory bodies >
Deal status 🕨	Deals with multiple parties
Time period	Deal advisors 🕨
Geography 🕨	Custom data 🕨
	All deals 🕨





#### Home > Advanced search (All deals)

All deals IPOs & Capital markets Private equity Own Data 🛒 Deal alerts 🕞 Saved	searches 😭 Favourites 🔇 History
Grouped view Alphabetical List Alphabetical List Find a criterion Enter a search criterion	
Deal 输入两家公司名称,可同时将涉及两家公司的并购交易检索出来	Industry · 行业检索,行业代码/行业分类/行业关键字
Company name 输入一家公司名称,将这家公司名下所涉及的所有并购交易	检索出来ch 关键字检索
Identification numbers • 按照编码检索,或相应公司名下的交易	Deal values 交易金额检索
Company type & status 》 公司状态检索	Company financials > 公司财务信息 卖方/收购方/标的方
Deal types & methods of payment <b>)</b> 交易类型检索	Deal multiples M 估值倍数
Type of deal opportunity 交易意愿检索 (购买、出售、寻求资金支持的公司)	Stock data > 股票市场信息
Stake > 收购持股比例搜索	Deal securities information 》 交易市场信息
Rumours	Ownership data
Deals with Zephyr Editorial News 按照Zephyr有评论的交易进行检索	Deal regulatory bodies
Deal status  b 按照交易类型分类进行检索	Deals with multiple parties 可检索有多方参与的交易
Time period 按照时间段进行检索	Deal advisors   b 按照交易咨询服务商进行检索
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	All deals > 交易并购交易总量
7	

🗹 Default search page

SEARCH STRATEGY	😴 Alert me 🕞 Save 🖶 Print 🗙 Clear all steps
X 🗹 1. All deals	交易并购交易总量 1,805,625
Boolean search 1 Refresh	TOTAL : 1,805,625
	Launch wizard Summary records View list of deals





All deals IPOs & Capital markets	Private equity 🛛 Own Data 🛛 🋫 Deal	Deal type	Sub-deal type	Method of payment	Financing
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Stake 🕨	Method of payment	Se	elect only targets w	ith VC / PE investment	
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Time period		Joint-	venture		
Geography >		MBI /	MBO		
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## 支付方式/ 投资方信息

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Methods	of payment		
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Deal type	Sub-deal type	Method of payment	Financing
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Capita	al increase - vendo	r placing	
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Conve	ertible bond issue		
Conve	ertible loan notes		
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	evelopment capital		
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Leveraged buy out





All deals IPOs & Capital markets Private equity Own Data 📌 De	Current deal status Rumours
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Identification numbers >	□□□ ·□ Completed 已经完成的并购交易
Company type & status 🕨	Completed - confirmed
Deal types & methods of payment >	Completed - assumed
Type of deal opportunity	□□□ □ Pending 还在商议中的并购交易
Stake >	Pending - reason not specified
Rumours	Pending - awaiting regulating approval
Deals with Zephyr Editorial News	Pending - awaiting shareholder approval
Deal status	Postponed 推迟的的并购交易
Time period Rumours	□□□ ■ Rumour 传闻的并购交易
	Rumour - analyst speculation
Geography 🕨	Rumour - current
	Rumour - expired
	Rumour - informal offer

#### Advanced search (All deals) > Search by Current deal status

撤出的并购交易





#### Reprint terms in the terms of terms

Select a time p	eriod 时间	范围检索 ④	Last 2	2 weeks	$\sim$		
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All deals	IPOs &	Capital markets	Private equity	Own Data	🏓 D	eal alerts	s 🔒 Sav
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Domestic Cross border			
○ World regions			
Country of target company	选择标的方国家	Number of selected countries: Number of selected deals:	1 22,091
Cape Verde Cayman Islands Central African Republic Chad Chile China Colombia Comoros Congo Cook Islands Costa Rica Costa Rica Croatia Cuba Curaçao		World regions	1 - 1
Country of acquiror company	选择收购方国家	Number of selected countries: Number of selected deals:	2 14,174
El Salvador El Salvador Equatorial Guinea Eritrea Estonia Ethiopia Falkland Islands Faroe Islands Federated States of Micronesia Fiji Finland France French Guiana French Polynesia Gabon Gambia		Anguilla France	
			• <u>Cancel</u>



Industry 🕨 Text s	earch							
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Deal value US SIC	C							
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Deals with multip								
Deal advisors 🕨	Enter word(s) and/or code(s) separated by a space or a comma and click on '	"Search"	Match: Acquiror	OR V	🗹 Target	OR V	Vendor	
Custom data 🕨		P +	Number of selected codes:					51.369
	Activate the check-box(es) corresponding to the industry(ies) you wish to sel	lect:						51,501
All ucals F	43. United States postal service		<ul> <li>✓ Code - Description</li> <li>✓ 49. Electric, gas and sanitary s</li> </ul>	ervices				
	45. Transportation by air		, 5 , 7					
	46. Pipelines, except natural gas							
	48. Communications							
	49. Electric, gas and sanitary services							
	D      S1. Wholesale trade, nondurable goods	~						
	52 Building materials, hardware, gardon cupply, and mobile home dealers	>						
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Industry 🕨									
Text search									
Deal values									
Company financials 🕨									
Deal multiples  Pre deal multiples									
Stock data > Post dea Home > Advanced search (All deals) > Search by Pre deal multiples									
Deal securities in Future d	Pre deal multiples Post deal multiples Future deal multiples								
Ownership data 🕨									
Deal regulatory bodies <b>&gt;</b>	Select a variable : Operating revenue/turnover 按照不同估值模型								
Deals with multiple partie	Define one or several of the follov EBIT ng from the search will match at least 1 of $\checkmark$ the defined criteria								
Deal advisors 🕨	Profit before tax Min Max Profit after tax								
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	Modelled enterprise value multiple on operating revenue/turnover								
	Total target value multiple on operating revenue/turnover								
	Use calculated / un-confirmed value when actual value is not available								
	Include deals with unknown multiple								
	For targets with several types of accounts, the search is based on Unconsolidated statements. [Modify filter]								





- ・ 举例1: 走出去战略提供支持- 选择中国并购奥地利企业的案例
- ・ 举例2: 近半年已完成的外国在中国投资的并购交易





All deals	IPOs &	Capital markets	Priv	vate equity	Own Data	a 👷 D	eal alerts	🔒 Sav
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Company	type &	status 🕨						
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Type of d	eal oppo	ortunity						
Stake 🕨								
Rumours								
Deals wit	h Zephy	r Editorial News						
Deal state	IS 🕨							
Time peri	od							
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SEARCH ST	PAT Cros	ss border deals 🕨	All ci	ross border	deals 🕨	I		
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#### R Home > Advanced search (All deals) > Search by Cross border deals

Domestic Cross border			
O World regions O Countries	选择标的方国家为奥地利	Number of selected countries: Number of selected deals:	1 9,667
Countries Albania Algeria Andorra Angola Anguila Antigua and Barbuda Argentina Armenia Aruba Australia V Austria Bahamas Bahamas		Vorld regions	1 - 1
Country of acquiror company	选择收购方国家为中国	Number of selected countries: Number of selected deals:	1 9,667
Countries Albania Algeria Andorra Angola Anguilla Antigua and Barbuda Argentina Armenia Aruba Australia Austria Azerbaijan Bahamas Baharain		World regions China	1 - 1
			Cancel



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All deals 🛛 IPOS & Capital markets 🛛 Private equity 🖉 Own Data 👷 Deal alerts 🕞 Saved searches 😭 Favourit	tes 🕃 History
Grouped view Alphabetical List Sind a criterion Enter a search criterion	
Deal	Industry >
Company name	Text search
Identification numbers >	Deal values
Company type & status >	Company financials 🕨
Deal types & methods of payment >	Deal multiples 🕨
Type of deal opportunity	Stock data 🕨
Stake >	Deal securities information >
Rumours	Ownership data 🕨
Deals with Zephyr Editorial News	Deal regulatory bodies 🕨
Deal status 🕨	Deals with multiple parties
Time period	Deal advisors 🕨
Geography 🕨	Custom data >
	All deals 🕨
☑ Default search page	
SEARCH STRATEGY	🈴 Alert me 🗟 Save 🔒 Print 🗙 Clear all steps
X 🗹 1. Cross border deals: China ( acquiror ); Austria ( target )	
Boolean search 1 Refresh	中国升购类现利父易致重9667余 TOTAL: 9,667
	Launch wizard Summary records View list of deals





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×	1. <u>Cross border c</u>	leals: China ( acquiror ); Austria ( target	)									9,6
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9667	Deals 🖂 💶 0	f 387 🕨 🗎				🕥 Currency 🔌 Col	umns 🖥 Sa	ave 🗙 Delete 🌹	Alert me	Export	🖾 🗘 Send	🔒 Prin
	¢ Deal Number	Acquiror name	Acquiro	♦ X ▲	■ Target country code	◆ >	Deal	Deal value				۹ Ad
1. X	<b>1909641</b>	PETROCHINA CO., LTD	CN	SAUDI ARABIAN OIL COMPANY	SA	Minority stake 5%	Rumour	150,000,000	^			
2. X	<u>1909168</u>	EXXONMOBIL CORPORATION	US	BP PLC	GB	Acquisition 100%	Rumour	140,640,614				
3. 🗙	<u>1909075</u>	AT&T CORPORATION	US	VODAFONE GROUP PLC	GB	Acquisition 100%	Rumour	132,680,303				
4. X	<u>1909328</u>	CHINA NATIONAL TOBACCO CORPORATION	CN	IMPERIAL BRANDS PLC	GB	Acquisition 100%	Rumour	72,584,766.17*				
5. X	<u> </u>	CHINA MINMETALS CORPORATION	CN	ANGLO AMERICAN PLC	GB	Acquisition 100%	Rumour	37,258,455.79*				
6. X	<u>1909064</u>	CHINA MOBILE COMMUNICATIONS CORPO.	CN	VODAFONE GROUP PLC	GB	Minority stake 20%	Rumour	37,165,721.75*				
7. 🗙	<b>1909620</b>	GREAT WALL MOTOR CO., LTD	CN	FIAT CHRYSLER AUTOMOBILES NV'S JEEP	NL	Acquisition 100%	Rumour	33,500,000.00*				
8. 🗙	<b><u>1909210</u></b>	PEUGEOT SA	FR	FIAT CHRYSLER AUTOMOBILES NV	NL	Acquisition 100%	Rumour	32,000,000.00*				
9. X	<b><u>1909280</u></b>	TAIWAN SEMICONDUCTOR MANUFACTURI.	. TW	INFINEON TECHNOLOGIES AG	DE	Acquisition 100%	Rumour	26,803,179.00*				
10. 🗙	<b><u>1909112</u></b>	EXXONMOBIL CORPORATION	US	ANADARKO PETROLEUM CORPORATION	US	Acquisition 100%	Rumour	26,027,072.00*				
11. 🗙	<u>1601115</u>	CHINA NATIONAL PETROLEUM CORPORAT	. CN	NEFTYANAYA KOMPANIYA ROSNEFT OAO	RU	Minority stake 19.5%	Rumour	23,275,919.86*				
12. 🗙	<b>1909259</b>	. TSINGHUA UNIGROUP LTD	CN	MICRON TECHNOLOGY INC.	US	Acquisition 100%	Rumour	23,000,000.00*				
13. 🗙	<u>1909631</u>	. KOREA ELECTRIC POWER CORPORATION	KR	NUGENERATION LTD	GB	Acquisition 100%	Rumour	20,384,493.17*				
14. 🗙	<b>1909313</b>	INTEL CORPORATION	US	GLOBALFOUNDRIES INC.	US	Acquisition 100%	Rumour	20,000,000.00*				
15. 🗙	<u>□ I 1601300</u>	SINOPEC BEIJING YANHUA PETROCHEMIC	. CN	BG GROUP PLC'S BRAZILIAN BUSINESS	BR	Minority stake unknown %	Rumour	20,000,000.00*				
16. 🗙	<u>1907193.</u>	MICROSOFT CORPORATION	us.	TOSHIBA MEMORY CORPORATION	JP	Acquisition 100%	Rumour	19,485,574.75*				
17. 🗙	<b>1947776</b>	6处易亏咍进入详细:	版告	YUM CHINA HOLDINGS INC.	US	Institutional buy-out 100%	Rumour	17,600,000.00*				
18. 🗙	475872	UNICREDITO ITALIANO SPA	IT	BANK AUSTRIA CREDITANSTALT AG	AT	Acquisition increased from 17.	Complete	d 16,280,281.32*				
19. 🗙	<u>1601122</u>	TELECOM ITALIA SPA	IT	TELEKOM AUSTRIA AG	AT	Acquisition 100%	Rumour	14,039,352.19*				
20. 🗙	<b><u>1909415</u></b>	JC FLOWERS & COMPANY LLC	US	STARWOOD HOTELS & RESORTS WORLD.	US	Institutional buy-out 100%	Rumour	13,964,884.00*				
21 .			10		DE	Acquisition 100%	Pumour -	12 607 111 00*	$\sim$			





A Home > Advanced search (All deals) > List of De	<u>eals</u> > Deal records (Standard r	report)					yuehan cui $$
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							🕞 Back
HVB transfers BA-CA stake to UniCredit						Deal No 475872	New search
							Modify current search
Deal overview							Batch search
Deal type Ac	equisition increased from 17.45% to	to 94.98%					Report format
Deal status Co	ompleted						Display deal information
Deal value 16	5,280,281 th USD *						Deal overview
Target name	Cou	untry	Activity		ByD ID number		Deal structure & dates
BANK AUSTRIA CREDITANSTALT AG	Aust	Istria D	Banking services		ATFEB46588		Deal values
_		_	-				Deal financials & multiples
Acquiror name	Cou	ountry	Activity		BvD ID number		Deal stock prices
0 UNICREDITO ITALIANO SPA	Italy	iy 🖸	Banking services		1100348170101		Deal comments & rationale
Vendor name	Cou	ountry	Activity		BvD ID number		Deal advisors
BAYERISCHE HYPO- UND VEREINSBANK A	AG Ger	ermany 🔲	Banking services		DEFEB46802		Note
			Investment banking services				Documentation
Regulatory bodies	a.						Editorial
							Source information
Deal structure & dates							Display company information
Deal type Acq	uisition increased from 17.45% to	0 94.98% Deal s	status	Completed			Target
Deal sub-type Res	structuring	Rumo	ur date	12/09/2006			Acquiror
Deal method of payment Cas	sh (16.280.281 th USD)	Compl	leted date	10/01/2007			Vendor
	(10,200,201 0,000)	comp		10/01/2007			Hide
Deal values							I = View more deals related to
Deal value 16,	280,281 th USD *	Native	e currency	EUR			a company or a sector
Deal equity value n.a		an del	lad for the second				
Deal modelled enterprise value		Model	ned Fee Income	41,000 th OSD			
Deal total target value 20,	 .998,686 th USD *						
Pre-deal target financials & multiples						Layout – 🗆 🛛 🗸	





### 近半年已完成的外国在中国投资的并购交易

All deals	IPOs &	Capital markets	Priv	ate	equity	Own Data	i 🂙 De		
Groupe	d view	Alphabetical	List	Ø	Find a	criterion	Enter a s		
Deal									
Company	name								
Identification numbers >									
Company	Company type & status 🕨								
Deal type	s & met	hods of payment	•						
Type of de	eal oppo	ortunity							
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Time peri	od								
Geograph	y ⊧ Wor	ld region							
	Cou	ntry		金	家发生	E地			
🗹 Default	sea UK I	regions 🕨							
	Don	nestic deals 🕨							
	Cros	ss border deals 🕨							
	Owr	n classifications							





## 近半年已完成的外国在中国投资的并购交易

World region Country UK region, Postcode area, City UK Postcode ひんのうちょう 选择中国,	并选择作为标的方
○ All addresses	
Enter word(s) and/or code(s) separated by a space or a comma and click on "Search"	Match: Acquiror OR V Target OR V Vendor
China P-	Number of selected countries :
1-8	Number of selected deals: 161,528
Region, country	
Central China	
China (CN)	China (CN)
East China	
North China	
North East China	
North West China	
Select one or several countries:	
Afghanistan (AF)	
Albania (AL)	
Antique and Barbuda (AG)	
Arcentina (AR)	
Armenia (AM)	
Aruba (AW)	
Australia (AU)	
	► Cancel OX



## 案例2-检索发生时间期间

### 近半年已完成的外国在中国投资的并购交易

All deals
IPOs & Capital markets
Private equity
()

Image: Second secon

## 选择时间期间,并选择已完成状态

Select a time period		Last 6	o months	$\sim$			
	(	O From	dd/mm/yyyy		to	dd/mm/yyyy	
Include deals in this time per	iod that were						
Rumoured Announced	Completed-confirme	d 🗌 Co	mpleted-assumed	ł			





World region Country IIK region Postcode area City IIK Postco

#### 近半年已完成的外国在中国投资的并购交易

## 目的是,把中国本身作为并购方和卖方的企业排除

invita region, restore area, exy on restore								
○ All addresses								
Enter word(s) and/or code(s) separated by a space or a comma and click on "Search"	Match:		Acquiror	OR 🗸	<b>Targ</b> et	OR V	Vendor	
china	- Numbe	r of selec	cted countries :					1
1 - 8	Numbe	r of selec	cted deals:					134,991
Region, country								
Central China	Cou	ntry						
China (CN)	Chin	ia (CN)						
East China								
North China								
North East China								
North West China	$\sim$							
Select one or several countries:								
Afghanistan (AF)	~							
🗈 🗀 Albania (AL)								
📴 🕘 🚵 Algeria (DZ)								
Andorra (AD)								
🗄 🕘 🚵 Angola (AO)								
Anguilla (AI)								
Antigua and Barbuda (AG)								
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Aruba (AW)								
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### 近半年已完成的外国在中国投资的并购交易

### 由默认的And, 改为And not

SEARCH STRATEGY	🦪 Alert me	🗟 Save 🗧	Print	Clear all steps
X 🗹 1. Country (primary adresses): China (CN) ( Target )				
X 🗹 2. Time period: Last 6 months (completed-confirmed)				36,205
X 🗹 3. <u>Country (primary adresses): China (CN) ( Acquiror OR Vendor )</u>				134,991
Boolean search 1 And 2 And Not 3 Refresh				TOTAL : 602
Laur	ch wizard Sum	mary record	ls Vie	w list of deals





### 近半年已完成的外国在中国投资的并购交易

#### Advanced search (All deals) > List of Deals

- Hide				-
SEARCH STRATEGY	🔎 Add a search step	💙 Alert me	🔒 Save	X Clear all steps
X 🗹 1. Country (primary adresses): China (CN) ( Target )				
X 🗹 2. <u>Time period: Last 6 months (completed-confirmed)</u>				36,205
X 🗹 3. Country (primary adresses): China (CN) ( Acquiror OR Vendor )				
Boolean search 1 And 2 And Not 3 Refresh				TOTAL : 602

6	02 Deals 🛯 🖉 📃 1	of 25 ▶ ▶I				💿 Currency 🔌 Columns	🔒 Save	🗙 Delete <table-cell> 🦪</table-cell>	lert me	🛛 🔟 Export	🖾 Send 🗄	Print
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	Deal Numbe	Acquiror name	Acquiro country code	, Target name	Target country code	Deal type	Deal status	Deal value th USD				Add
1.	X 🗌 🗉 <u>19430</u> 2	2 CARLYLE GROUP LP	US	ANT FINANCIAL SERVICES GROUP	CN	Minority stake unknown %	Completed	14,000,000.00*	$\sim$			
2.	X 🗌 🗉 <u>19072</u> 1	<u>9</u>		CHINA TOWER CORPORATION LTD	CN	Initial public offering 26.5% o	Completed	7,491,008.72				
3.	X 🗆 🗉 <u>19410</u> 1	<u>3</u>		FOXCONN INDUSTRIAL INTERNET CO., LTD	CN	Initial public offering 10% on	Completed	4,242,832.92				
4.	X 🔲 🗉 <u>194305</u>	1 CANADA PENSION PLAN INVESTMENT BO.	. CA	GOODMAN CHINA LOGISTICS HOLDING L	CN	Institutional buy-out unknown	Completed	1,750,000.00				
5.	X 🔲 🗉 <u>19430</u> 4	5 SB CHINA VENTURE CAPITAL LTD	VG	BEIJING SENSETIME TECHNOLOGY DEVEL	CN	Minority stake unknown %	Completed	1,000,000.00*				
6.	X 🗌 🗉 <u>19430</u> 1	<u>7</u>		JIANGXI BANK CO., LTD	CN	Initial public offering 20.004%	Completed	952,815.96				
7.	X 🔲 🗉 <u>19430</u> 4	<b><u>0</u></b> GRAND METROPOLITAN INTERNATIONAL	GB	SICHUAN SWELLFUN CO., LTD	CN	Acquisition increased from 39	Completed	885,016.52				
8.	X 🔲 🗉 <u>19430</u> 3	<u>6</u>		SHENZHEN MINDRAY BIO-MEDICAL ELECT	CN	Initial public offering 10% on	Completed	857,938.24				
9.	X 🔲 🗉 <u>190725</u>	<u>D</u>		CONTEMPORARY AMPEREX TECHNOLOGY	CN	Initial public offering 10% on	Completed	853,941.63				
10	· X 🔲 🗉 <u>194305</u>	WARBURG PINCUS LLC	US	XINYI (SHANGHAI) ENTERPRISE MANAGE	CN	Institutional buy-out 50%	Completed	800,000.00				
11	· 🗙 🔲 🔳 <u>19430</u> 1	<u>3</u>		SHANDONG GOLD MINING CO., LTD	CN	Capital Increase 15% on Main	Completed	616,402.18				
12	· 🗙 🔲 🗉 <u>194306</u>	9 INVESTORS		HANGZHOU NETEASE CLOUD MUSIC TECH	CN	Minority stake unknown %	Completed	600,000.00*				
13	· 🗙 🔲 🔳 <u>19430</u> 4	5 ALIBABA GROUP HOLDING LTD	KY	MEGVII TECHNOLOGY INC.	CN	Minority stake unknown %	Completed	600,000.00*				
14	× 🗆 🗉 <u>194304</u>	9 GENERAL ATLANTIC CORPORATION	US	SHANGHAI ZHENGDA XIAMALAYA NETWO	CN	Minority stake unknown %	Completed	584,206.04*				
15	· 🗙 🗆 🗉 <u>190725</u>	<u>D</u>		AVARY HOLDING (SHENZHEN) CO., LTD	CN	Initial public offering 25% on	Completed	541,423.03				
16	X 🔲 🗉 <u>19430</u> 4	9 JD.COM INC.	KY	DADA NEXUS LTD	CN	Capital Increase unknown stak	Completed	500,000.00*				
17	X 🗆 🗉 194305	6 CARLYLE GROUP LP	US	SHANGHAI LANTU INFORMATION TECHNO	CN	Minority stake unknown %	Completed	450,000.00*				





## 数据处理



#### 1. 根据业务需要,制定好搜索策略,查看交易结果列表

zephyr Comprehensive M&A data with integrated detailed company information	
M&A deals News Royalty agreements	
Type in search terms Search	Submit your deals 🦪 Alerts 📔 Settings 👔
A Home > Advanced search (All deals)	
All deals 🛛 IPOs & Capital markets 🛛 Private equity 🖉 Own Data 💘 Deal alerts 🔚 Saved searches 😭 Favou	rites 🕃 History
Grouped view Alphabetical List M Find a criterion Enter a search criterion	
Deal	Industry >
Company name	Text search
Identification numbers >	Deal values
Company type & status 🕨	Company financials 🕨
Deal types & methods of payment <b>&gt;</b>	Deal multiples 🕨
Type of deal opportunity	Stock data 🕨
Stake >	Deal securities information >
Rumours	Ownership data 🕨
Deals with Zephyr Editorial News	Deal regulatory bodies >
Deal status >	Deals with multiple parties
Time period	Deal advisors 🕨
Geography 🕨	Custom data 🕨
	All deals 🕨
☑ Default search page	
SEARCH STRATEGY	🧊 Alert me 🖬 Save 🖶 Print 🗙 Clear all steps
	Step result Search result
X 🗹 1. All deals	1,805,625 1,805,625
X 🗹 2. Time period: Last year (rumoured, completed-confirmed, completed-assumed, announced)	
Boolean search 1 And 2 Refresh	TOTAL : 141,890
	Launch wizard Summary records View list of deals





## 2. 通过"Add"按钮,根据需要,调整默认列表表头

Advanced sea	arch (All deals) > List of Deals								yuehan cui 🛛 🗸
- Hide									Hide -
SEARCH STRATEGY							Add a search st	ep 🈴 Alert me 🔚 Save 🗙 Clear all steps	🕞 Back to search
								Step result Search result	Search
X 🖂 1 All deals								1 805 625 1 805 625	New search
X Z 2. Time period: La	ast year (rumoured, completed-con	firmed, comple	eted-assumed, announced)					141.890 141.890	Modify current search
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Boolean search	1 And 2		Refresh 🕢	. ح. م 🛌				TOTAL : 141,890	Define the format
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Deel		Acquiro		Target		Deel	Deelerslee		
Number	Acquiror name	code	Target name	code	Deal type	status	th USD	Add	Doal multiples summary
1. 🗙 🔲 🗉 <u>1941150</u>	ENEL SPA	IT	ENEL AMERICAS SA	CL	Capital increase from 51.8% t	Announced	190,877,959	^	Analysis of deal financials
2. 🗙 🔲 🗉 <u>1941042</u>			KINGDOM of TUNIS REPUBLIC	US	Minority stake unknown %	Rumour	150,000,000		Hide -
3. 🗙 🔲 🗉 <u>1941142</u>	FINESTEIT 000	RU	FINANSOVAYA GRUPPA BUDUSHCHEE PAO	RU	Acquisition 88.3%	Completed	137,541,369		
4. 🗙 🔲 🗉 <u>1941043</u>	BERKSHIRE HATHAWAY INC.	US			Acquisition	Rumour	116,000,000		
5. 🗙 🔲 🗉 <u>1941025</u>			AKAMAI TECHNOLOGIES INC.	US	Acquisition 100%	Rumour	111,413,716		
6. 🗙 🔲 🗉 <u>1909123</u>	AT&T INC.	US	TIME WARNER INC.	US	Acquisition 100%	Completed	108,700,000.00		
7. 🗙 🔲 🔳 <u>1941021</u>			WHAT IF Y NOT EVERTHING INC.	US	Minority stake unknown %	Rumour	100,000,000.00		
8. 🗙 🔲 🗉 <u>1941075</u>	APPLE INC.	US	APPLE INC.	US	Share buyback 11.926%	Announced	100,000,000.00		
9. 🗙 🔲 🗉 <u>1941054</u>	MR PAUL JACOBS		QUALCOMM INC.	US	Institutional buy-out 100%	Rumour	88,999,441.00*		
10. 🗙 🔲 🗉 <u>1941097</u>	WALT DISNEY COMPANY, THE	US	TWENTY-FIRST CENTURY FOX INC.	US	Acquisition 100% Bid 2 Increa	Pending	85,100,000.00		
11. 🗙 🔲 🔳 <u>1941021</u>	AMAZON.COM INC.	US	COSTCO WHOLESALE CORPORATION	US	Acquisition 100%	Rumour	82,442,127.00*		
12. 🗙 🔲 🗉 <u>1941013</u>	WALT DISNEY COMPANY, THE	US	TWENTY-FIRST CENTURY FOX INC.	US	Acquisition 100% Withdrawn	Withdrawn	77,072,000.00		
13. 🗙 🔲 🔳 <u>1941110</u>	SAUDI ARABIAN OIL COMPANY	SA	SAUDI BASIC INDUSTRIES CORPORATION	SA	Acquisition 70%	Rumour	70,000,000.00*		
14. X 🔲 🗉 <u>1909646</u>	CVS HEALTH CORPORATION	US	AETNA INC.	US	Acquisition 100%	Pending	69,000,000.00*		
15. 🗙 🔲 🗉 <u>1941049</u>	CIGNA CORPORATION	US	EXPRESS SCRIPTS HOLDING COMPANY	US	Acquisition 100%	Pending	67,000,000.00*		
16. 🗙 🔲 🗉 <u>1941095</u>	COMCAST CORPORATION	US	TWENTY-FIRST CENTURY FOX INC.	US	Acquisition 100%	Withdrawn	64,839,372.00		
17. 🗙 🔲 🗉 <u>1941118</u>	INVESTORS		TESLA INC.	US	Acquisition increased from 25	Withdrawn	64,000,000.00*		
18. 🗙 🔲 🗉 <u>1909440</u>	BAYER AG	DE	MONSANTO COMPANY	US	Acquisition 100%	Completed	63,000,000.00*		
	TAVENA BUADMACEUTICAL CO. ITD	10		<u></u>	Acquisition 1000/	Donding -	67 272 706 00		





#### 3. 查看单笔并购交易数据







Pre-deal target financials & multiples							
	估值						
SPRINT CORPORATION							
Interim / quarterly financials are available for this target (	company. If you wish to display this data then p	lease use the "Layout" link	to change the informatio	n displayed.			
Consolidated statements	标的方的财务数据 以及对应的交易金額	31/03/2018 12 months Unqual 反所计算型的	<sup>31/03/2018 Deal value 的估值倍数</sup>	31/03/2018 Equity value multiples	31/03/2018 Enterprise value multiples	31/03/2018 Modelled enterprise value multiples	31/03/2018 Total target value multiples
Pre-deal target operating revenue/turnover		32,406,000	1.82	0.83	1.82	1.82	1.82
Pre-deal target EBITDA		11,264,000 <sup>3</sup>	5.24	2.40	5.24	5.23	5.24
Pre-deal target EBIT		2,684,000	21.98	10.05	21.98	21.95	21.98
Pre-deal target profit before tax		303,000.00	194.72	89.05	194.72	194.42	194.72
Pre-deal target profit after tax		289,000.00	204.15	93.36*	204.15	203.84	204.15
Pre-deal target net profit		7,389,000	7.98	3.65	7.98	7.97	7.98
Pre-deal target total assets		85,459,000	0.69	0.32	0.69	0.69	0.69
Pre-deal target net assets		26,419,000	2.23	1.02	2.23	2.23	2.23
Pre-deal target shareholders funds		26,356,000	2.24	1.02²	2.24	2.24	2.24
Pre-deal target market capitalisation		19,534,866	3.02	1.38	3.02	3.02	3.02
<sup>4</sup> P/E ratio <sup>2</sup> Price to book value <sup>3</sup> Ebitda displayed for banks is the Pre-Impairment Opera	ting Profit (corresponding to the sum of lines 72	1900, 72200 and 72300 on	Orbis Bank Focus)				
Deal stock prices	5场信息						
Offer price JJX 2011 Offer price (Native currency) Bid premium - Rumour Date Bid premium - Announced Date Unaffected Bid premium	6.62 6.62 -26.4 1.80 Calc	USD USD 18 % (16/02/2017) % (27/04/2018) uiste					
Target name: SPRINT	CORPORATION		1- <u>46-</u>	<u> </u>			600
Stock price 3 months prior to rumour Stock price 3 months prior to announcement Stock price prior to rumour Stock price prior to announcement Stock price at completion date	7.49 5.27 9.00 6.50	USD (17/11/2016) USD (29/01/2018) USD (16/02/2017) USD (27/04/2018)	标的万在3 价变动信息	之易可、 見	父易甲、	父易后田	习股





#### Zehpvr对此次交易的评论

#### Deal comments & rationale

Comments On 17/02/17 it was reported that Softbank Group Corporation is considering selling Sprint Corporation, an Overland Park, Kansas-based wired telecommunications service provider holding company. Based on Sprint's closing share price of USD 9 on 16/02/17 (the last trading day before the report) and the 3,987,167,109 shares outstanding, a calculated at an estimated USD 35,884,503,981. The report came after it was also reported that Softbank is considering making a bid to acquire T-Mobile US Inc., and a sale could improve the chances of the concurrent transaction receiving regulatory approvals. Talks are due to commence in April 2017 however, no further details have been r On 10/05/17 it was reported that T-Mobile US Inc., is a strong candidate to acquire Sprint Corporation. Based on the dosing share price of Sprint, of USD 7.90, on 09/05/17, the last day before this statement, and based on 3,987,167,109 shares outstanding, it can be calculated a market capitalisation of USD 31,498,620,161. On 20/06/17 it was reported that T-Mobile US is preparing a merger agreement to acquire Sprint Orporation, it was also reported that two mobile device carriers were in discussions to consolidate, as a way to navigate a closely regulated market. Based on the closing share price of Sprint of USD 7.93, on 19/06/17, the last trading day before based on 3,990,960,531 shares outstanding of the company, a market capitalisation of USD 31,648,317,011 can be calculated. No further details were disclosed.

based on 19500 standard that Sprint has proposed a deal whereby Charter Communications Inc. would acquire Sprint by way of a newly created entity, which would be controlled by Softbank Group Corporation Based on the 3,990,950,331 shares outstanding and a doping to 0.28/07/17 it was reported that Sprint has proposed a deal whereby Charter Communications Inc. would acquire Sprint by way of a newly created entity, which would be controlled by Softbank Group Corporation Based on the 3,990,950,331 shares outstanding and a doping to capitalisation of USD 32,725,876,354 can be estimated. As part of an alliance between Charter and Comcast Corporation, any deal between Charter and Sprint would require Comcast's approval. capitalisation of USD 32,725,876,354 can be estimated. As part of an alliance between Charter and Soprat rough deal between Charter and Sprint would require Concest's approval. On 31/07/17, it was announced that Charter has no interest in acquiring Sprint. Based on the 3,990,960,531 shares outstanding and a closing share price of USD 8,22 on 28/07/17, the last trading day prior to the state trading day prior to the last trading the fast trading day prior to the last trading the las On 14/10/17 it was reported that Softbank Group Corporation has reached a broad agreement for a transaction whereby T-Mobile US would acquire Sprint via a shares swap. Reportedly, a definitive agreement could be reacted report. Fronth, Al tarvas 3,996,883,400 shares outstanding and a closing share price of USD 7.12 on 13/10/17, the last trading day prior to the latest report, Sprint's market capitalisation can be estimated at USD 28,457,809,808. No fur particular details at the start of the latest report, Sprint's market capitalisation can be estimated at USD 28,457,809,808. No fur particular details at the start of the latest report, Sprint's market capitalisation can be estimated at USD 28,457,809,808. No fur particular details at the start of the latest report.

クマン On 14/10/17 it was reported that Softbank Group Corporation has reached a broad agreement for a vanisation whereby Findence of House adjust agreement as a single a broad adjust and a closing share price of USD 7.12 on 13/10/17, the last trading day prior to the latest report, Sprint's market capitalisation can be estimated at USD 28,457,809,808. No furper technologies and the second s On 23/10/17 it was reported that T-Mobile US and Sprint could still be working on potential merger transaction as T-Mobile reported solid gains on customer and revenue during Q3 results.

Based on the 3,996,883,400 shares outstanding and a closing share price of USD 6.93 on 22/10/17, the last trading day prior to the latest report, Sprint's market capitalisation can be estimated at USD 27,698,401,962. No further details were disclosed. On 30/10/17 it was reported that SoftBank may reconsider the merger between Spring and T-Mobile due to the fears of losing control of the combined company. Reportedly, SoftBank and other Sprint shareholders would control around 40 per cent of the combined company. However, Mr Masayoshi Son, CEO of SoftBank is now concern about

the 3.996.883,400 shares outstanding and a closing share price of USD 6.99 on 27/10/17, the last trading day prior to the latest report. Sprint's market capitalisation can be estimated at USD 27.938.214.966. No further details were disclosed.

On 01/11/17 it was reported that the merger deal between Sprint and T-Mobile could have failed, due to disagreements over the future ownership of Sprint. Based on the 3,996,883,400 shares outstanding and a closing share price of USD 6.54 on 31/10/17, the last trading day prior to the latest report, Sprint's market capitalisation can be est No further details were disclosed.

On 10/04/18 it was reported that T-Mobile US and Sprint Corporation have restarted negotiations. Reportedly, Sprint has a market capitalisation of USD 25 billion. No further details were disclosed.

On 29/04/18 it was reported that T-Mobile is close to USD 24 billion value for Sprint. under the agreements being discused Deutsche Telekom AG would receive a 42 per cent stake and 69 per cent of the voting interest in the combined company. Based on Sprint 3,996,883,400 shares outstanding and the closing share price of USD 6.50 on the market capitalisation of USD 25,979,742,100

On 29/04/18 it was announced that T-Mobile has entered into a definitive agreement to acquire Sprint Corporation in an all shares transaction based on an exchange ratio of 0.10256 T-Mobile shares for each Sprint share, for an enterprise value of approximately 59 billion. Based on T-Mobile closing share price of USD 64.52 on 27/04/18, the l announcement, an offer price of USD 6.617 can be calculated. Based on Sprint's closing share price of USD 6.50 on 27/04/18, an announcement bid premium of 1.8 per cent can be calculated. Based on Sprint's closing share price of USD 9.00 on 16/02/17, the last day of trading before the rumour, a rumour discount of -26.478 can be calculated. 4,077,576,840 shares issued and outstanding, an equity value of USD 26,981,325,950 can be calculated.

On 04/06/18 it was reported that Mr Makan Delrahim, the man who heads the antitrust efforts for the US Department of Justice (DOJ), said that he can't see many difference with one less distributor in the wireless service.

On 15/06/18 it was reported that Sprint and T-Mobile US will file a merger application with the Federal Communications Commission on 18/06/18 to receive regulatory approval. The US Department of Justice is also exploring the transaction. The Committee on Foreign Investment will also review it.

On 27/06/18 it was reported that The New York attorney general's office is investigating how the acquisition of Sprint by T-Mobile could impact the competition in the pay-as-you-go wireless market.

On 03/07/18 it was reported that a group of US lawmakers are intending to urge President Donald Trump and his administration to examine the acquisition of Sprint by T-Mobile, due to the former's ties to the Chinese government, since according to them, the transaction represents a threat to American sec to Mr Steve Mnuchin, the Treasury Secretary. Further details were not disclosed.

Rationale On 29/04/18 Mr John Legere, current President and Chief Executive Officer of T-Mobile US, said: "This combination will create a fierce competitor with the network scale to deliver more for consumers and businesses in the form of lower prices, more innovation, and a second-to-none network experience – and do it all so much faster than eithe

Advisors to companies						
ADVISORS TO TARGET Target name SPRINT CORPORATION	<b>标的方和收败</b> ₽	The Forme 用的金融服务 <u>Perterview Partners LLC</u> Skadden Arps Slate Meagher & Flom Morrison & Foerster	Zhvso zale Financial Advisor Lawyer	Location International International n.a. International	<b>BvD ID number</b> US132624428 US149210180L n.a.	Deal professionals n.a. Ms Regina Olshan Mr Tsteve Sunshine Mr Thomas H Kennedy Mr Steven J. Matays Mr Matthew P Hendrickson Mr Rob Townsend Mr Brandon Parris Mr Nick Splitotes Mr David Slotkin Mr David Mever
ADVISORS TO ACOUIROR						
Acquiror name		Advisor name	Advisor role	Location	BvD ID number	Deal professionals
T-MOBILE US INC.	0	PJT Partners Inc.	Financial Advisor	n.a.	n.a.	n.a.

ADVISORS TO ACQUIROR						
Acquiror name		Advisor name	Advisor role	Location	BvD ID number	Deal professionals
-MOBILE US INC.	•	PJT Partners Inc.	Financial Advisor	n.a.	n.a.	n.a.
	0	Evercore Inc.	Financial Advisor	International	US204748747	n.a.
	0	Latham & Watkins LLP	Lawyer	n.a.	n.a.	Mr Charles Ruck
						Ms Michele Johnson
						Mr Keith L. Halverstam



M-D----



Investors	投资人信息	
There are no investors for this	is deal.	
Source information		
Category of source		
Electronic Publication, Busi	ness Wire; Advisor Submission; http://a	sia.nikkei.com, www.thestreet.com www.boerse-online.de www.ksta.de, www.theverge.com, www.bizjournals.com, www.markets.businessinsider.com; Reuters, Financial Times, WSJ, Fortune, Bloomberg, CNBC
Source documentation		
Date	Document	
29/04/2018	Acquiror Press Release	





## 4. 导出单一交易并购报告

zephyr Comprehensive M&A data with integrate	d detailed company	Cephyr - Export - Microsoft Edge — 🗌	×		
M&A deals News Royalty agreements	e	brt&ExportTarget=File&sp_uimode=Advanced&ts=154260	6760593		Other BvD product
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	Sele	lect the deals you wish to export :	n	ne 🝞 Tell us 🕥 Currency 🔌 Secti	ions 🔟 Export 🖾 Send 🖶 Print
☐ I44 21 of 141,890 ▶▶I	•	Current deal			Hide -
		All deals			😨 Back
US lawmakers urge examination of Sprint's acquisit	tion by T-Mobile	The marked deals		Deal No 1909545396	New search
		) The unmarked deals	-		Modify current search
Deal overview	0	The deals from: to:			Batch search
Deal type Acquisition 100	% Opti	tions :			Report format
Deal status Announced		Export each deal to a constrate file			Display deal information
Deal value 59,000,000 th U	USD *				Deal overview
Target name	Cou			BvD ID number	Deal structure & dates
I KIMINE SPRINT CORPORATION	Unit 🗉 🛛	Define your Export settings :		US461170005	Deal values
	Paj	aper size A4 🛛 🗸	h	ıу	Deal financials & multiples
Acquiror name	Cou Ori	rientation   Portrait		ByD ID number	Deal stock prices
HILE US INC.	Unit	O Landscape	n	US200836269	Deal comments & rationale
	*	hla下共々ポEVCEI、DDE竿		·	Deal advisors
		(石 下至) 宿北 こんしここ アレト寺			Note
Vendor name	Cou Exc	ccel 2007 (*.xlsx)		BvD ID number	Documentation
SHAREHOLDERS	n.a. Exce	cel 2007 - Data export (*.xlsx)		n.a.	Editorial
SOFTBANK GROUP CORPORATION	Japa Exc	ccel (*.xls)		JP1010401056795	Source information
	Wor	ord 2007 (*.docx)			Display company information
	Wor	ord (*.doc)			Target
	Rich	ch Text Format (*.rtf)			Acquiror
	Ado	lobe Acrobat PDF (*.pdf)	n	ту	Vendor
	Cho	oose a name for the file to be exported:			Hide -
Regulatory bodies Committee on F	Foreign Investment in	phyl_cxpoll_1	r	nmunications Commission	= View more deals related to
(United States)				~	a company or a sector
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## 5. 查看收并购方的公司报告

M&A deals News Roya	alty agreements				Other BvD products
(Type in search terms	Search		Submit your deals	📢 Alerts 📔 Settings	🔮 <u>Help</u> 🕼 <u>Contact us</u> 📲 <u>Log out</u>
A Home > Advanced se	arch (All deals) > List of Deals > Deal reco	rds (Standard report)			yuehan cui $$
			🔁 Edit 🦪 Alert me	🕑 Tell us 🕥 Currency 🔌 S	ections 🛃 Export 🖾 Send 🔒 Print
21 of 141,8	390 ▶▶				Hide -
US lawmakers urge e	xamination of Sprint's acquisition by T-Mob	ile		Deal No 1909545396	C Back New search Modify current search
Deal overview					∧ Batch search
Deal type	Acquisition 100%				<ul> <li>Report format</li> </ul>
Deal status	Announced				Display deal information
Deal value	59,000,000 th USD *				Deal overview
Target na	ame	Country	Activity	BvD ID number	Deal structure & dates
I KIMINE SPRINT (	CORPORATION	United States of America	<ul> <li>Wired telecommunications services holding company</li> </ul>	US461170005	Deal values
	苗土八司々の	+*:る:ナナ/回支	Wireless to ecommunications services holding company		Deal financials & multiples
A			や甲辺へ	Bud ID much an	Deal stock prices
Acquiror	name E US INC.	United States of America	Wireless telecommunications services holding company	US200836269	Deal comments & rationale
			Feature phones and smartphones retailer	00200000203	Deal advisors
			Online feature phones and smartphones retailer		Note
Vendor n	ama	Country	Activity	ByD ID number	Documentation
SHAREHO	DLDERS	n.a.	Shareholders	n.a.	Editorial
D KIMINE SOFTBAN	K GROUP CORPORATION	Japan	Mobile telecommunications services holding company	JP1010401056795	Source information
			Broadband service provider holding company		Display company information
			Internet advertising services holding company		Target
			Online banking services bolding company		Acquiror
			Online computer and software retailer holding company		Vendor
			Software developer holding company		Hide -
Regulatory bodies	Committee on Foreign Investn (United States)	nent in the United States (United S	States), Department of Justice (United States), Federal Comn	nunications Commission	<ul> <li>= View more deals related to a company or a sector</li> </ul>





Home > Advanced search (All deals) > List of Deals > Dea	<u>l records</u> > Company rec	cord (Standard rep	ort)							yuehan cui
				Currency	Sections	Export	Send	🔒 Pri	int	Hid
Sprint Corporation	To get more	information from ot	her ByD Databases	click here						Batch search
	i o got more			7 <u>click fiere</u>						Report format
OVERLAND PARK 66251 (United States of America)	Bvl	D ID number		US461170005						Display a specific section
Publicly quoted company The Global Ultimate Owner of this controlled subsidiary is $\sqrt{2}$ by	Sta ミンクグループ(姓)	atus		Active						Contact details
	<u> </u>									< Executives
	コホチハニ				/士古/	ᇚᆃᇊᇩ				Legal & accounts info
There is no investment criteria information for this company.	可旦有公司	J基4信尼	1/ 行业信	思/ 炒穷	信息/	胶仪信	記寺		$\sim$	<ul> <li>Industry</li> </ul>
										Funds under Management
Financials							32			Investment criteria
	/ /		/ /							Financials
	31/03/2018 th USD	31/03/2017 th USD	31/03/2016 th USD							∢Stock data
	12 months	12 months	12 menths							<b>∢</b> Ownership
	Local GAAP	Local GAAP	Local GAAP							News
	10-K	10-K	10-K							< 品 ₩
Turnover (operating revenue)	32,406,000	33,347,000	32,180,000							Documentation
EBITDA	11,264,000	10,260,000	7,980,000							Royalty agreements
EBIT	2,684,000	2,110,000	892,000							Hid
Profit before tax	303,000	-771,000	-1,854,000							
Profit after tax	289,000	-1,206,000	-1,995,000							
Net profit	7,389,000	-1,206,000	-1,995,000							
Total assets	85,459,000	85,123,000	78,975,000							
Net assets	26,419,000	18,808,000	19,783,000							
Shareholder funds	26,356,000	18,808,000	19,783,000							
Number of Employees	30,000	28,000	30,000							
Market capitalisation	19 534 866	34 608 612	13 810 857						24	



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## 基本用法- 批量数据统计分析

#### 根据检索结果,进行数据统计分析

Home > Advanced search (All deals)			yuehan cui 🗸 🗸
All deals IPOs & Capital markets Private equity Own Data 📌 Deal alerts 🕞 Saved sea	arches 😭 Favourites 🕃 History		Fide       The second seco
Grouped view Alphabetical List A Find a criterion     Enter a search criterion	Go to summary records		
Deal Company name Identification numbers > Company type & status >	Industry Text search Deal values Company financials		Search New search Modify current search Batch search Analysis
Deal types & methods of payment )	Deal multiples >	Create an analysis	Volume and value tables
Type of deal opportunity	Stock data 🕨	New table	Advisor league tables
Stake •	Deal securities information >	Launch a predefined analysis	Company league tables
Rumours	Ownership data 🕨	Annual value	Deal multiples summary
Deals with Zephyr Editorial News	Deal regulatory bodies >	Half-yearly value	Analysis of deal financials
Deal status »	Deals with multiple parties	Quarterly value	Hide
Time period	Deal advisors	Monthly value	
Geography	Custom data >	Weekly value	
		Target world region	
		Target country	
☑ Default search page		Target region within a country	
		Target Zenhus classification	-
SEARCH STRATEGY	Target US SIC Code	-	
		Target UK SIC (2007) Code	
X 🗹 1. All deals	Target NACE Rev. 2 Code		
X 🛛 2. Time period: Last year (rumoured, completed-confirmed, completed-assumed, anno	Target NAICS 2017 Code		
X Z 3. US SIC (primary codes): 09 - Fishing, hunting and trapping (Acquiror OR Target OR	1,281 87	-	
Boolean search 1 And 2 And 3 Refresh	TOTAL : 87		
	Launch wizard	Summary records View list of deals	





## 交易数量/ 价值统计

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1,400

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A ...

Home > Advanced search (	(All deals) >	Volume	& value table (Annu	al value)								
1 2 3 4 5 6 E SEGMENTATION						Ourrency	🔌 Sections	≚ Export	🖾 Send	🔒 Pri	int 🕡 H	elp
You chose to create a segmentation table on the following search criteria:											^	
All deals Time period : Last year (rum US SIC (primary codes) : 09	oured, comple 9 - Fishing, hur	ted-confi nting and	rmed, completed-assu trapping ( Acquiror O	med, announced) R Target OR Vendor )								
Table							View de	als   Save	deals   <u>Opt</u>	ions 🕡	- 🗆 🛛	
							Figures r	efer to : Ag	gregate dea	l value (	(m USD)	
		_	Values									
Deal yearly value (Annou	<b>♥</b> Number of a	leals	Number of deals with known values	♥ Aggregate deal (m USD)								
2018		50	20	1,631								
2017		11	6	128								
2016		12	6	120								
2015		2	2	103								
Unknown		12	5	143								
Total		87	39	2,124								
Bar chart									Opt	ions 🕡	- 🗆 🛛	
	Hide -			Breakdo	own by Deal yearly value (Anr	nounced date) (	100% = 2,124)	)				
Values		Aggregate deal value (m USD)										
Number of deals												
O Number of deals with known values		1,50										
Aggregate deal value (m USD)		1,60	0									

 $\checkmark$ 



## 交易估值分析

#### Results > Wizard

#### 1 🔲 WIZARD

What do you want to do next ?

See complete deal record(s)

○ See the list of deals

O Create advisor league tables

O Create company league tables

O Create volume and value tables

• Create deal multiples summary

○ Create analysis of deal financials

○ Set up an alert on this search

Results > <u>Search</u> > <u>Results</u> > <u>Wizard</u> > Deal multiples summary (My analysis 1)	yuehan cui
	🜀 Currency 🔟 Export 🖾 Send 🖶 P
Table	
What do you want to calculate ? O Arithmetic mean	
Median	

O Average (only available for multiples)

 $\bigcirc$  Weighted average (only available for multiples)

Median	×	×	×		× ×	×	4
	Pre-deal financial values th USD	Pre-deal value multiples	Pre-deal equity value multiples	Pre-deal enterprise val multipl	ue Pre-deal modelled enterpr es multiples	Pre-deal total target value multiples	<u>Add</u>
Deal value	9,218.44 (39)	-	-	-	_	-	
Deal equity value	2,832.56 (17)	-	-	-	-	-	
Deal enterprise value	42,619 (3)	-	-	-	-	-	
Deal modelled enterprise value	60,692 (17)	-	-	-	-	-	
Deal total target value	22,775.91 ( <u>34</u> )	-	-	-	-	-	
Target turnover	37,018 (25)	3.15 (22)	3.03 <u>(14)</u>	0.89 (	<u>1)</u> 3.59 (17)	3.15 (22)	
Target EBITDA	2,069 (9)	39.47 <u>(3)</u>	22.95 (2)	n.a. (	0) 48.12 <u>(3)</u>	39.47 ( <u>3</u> )	
Target EBIT	-10 (21)	16.10 (5)	109.58 (2)	n.a. (	0) 15.79 <u>(5)</u>	16.10 (5)	
Target profit before tax	-3 <u>(19)</u>	44.43 (6)	74.21 (3)	n.a. (	(0) 52.42 <u>(6)</u>	44.43 (6)	
Target profit after tax	-3 <u>(19)</u>	54.41 (6)	90.65 (3)	n.a. (	(0) 64.17 (6)	54.41 <u>(6)</u>	
Target net profit	-209,324 (3)	n.a. <sup>(0)</sup>	n.a. <sup>(0)</sup>	n.a. (	0) n.a. (0)	n.a. <sup>(0)</sup>	
Target total assets	52,279 (25)	0.99 (21)	0.79 (14)	0.91 (	1) 1.32 (17)	0.99 (21)	
Target net assets	222,199 (3)	1.61 (3)	1.61 (3)	n.a. (	(0) 1.84 (3)	1.61 (3)	
Target shareholders funds	18,469 (23)	2.01 (15)	1.81 ( <u>10</u> )	n.a. (	(0) 2.61 (15)	2.01 (15)	
Target market capitalisation	328,988 (8)	1.00 (7)	0.98 (5)	n.a. (	(0) 1.22 (7)	1.00 (7)	





#### **BUREAU VAN DIJK**

A Moody's Analytics Company

xuesong.lu@bvdinfo.com | bvdinfo.com